

# 3<sup>rd</sup> Year in a Row Trivalent Group Is named Top 100 Global MSP

## What is a MSP and why should you care?



Remember the acronym for your Internet provider, ISP? An MSP is similar in that they provide service – managed services to be exact. Managed Services is the practice of outsourcing day-to-day IT management responsibilities as a strategic method for improving operations. MSPs serve companies and other service providers like ISPs, that don't have the resources (staff, time, or hardware) to constantly upgrade or maintain faster and faster computer networks and other infrastructure. They take on the operational headaches of technology so businesses can focus on their core.

When you're ready to redefine the way you experience technology, look no further than Trivalent Group and put the power of Simplicity™ Managed Services to work for your business. It's a winning combination that is unequalled in the IT industry.

## About the Top 100 MSP selection process:

Instead of ranking MSPs merely by total revenue, MSP Mentor calculates an index measurement using such metrics as:

- Overall managed services revenue
- Overall managed services revenue growth
- Percentage managed services revenue growth
- Managed services revenue per employee
- Number of devices managed,
- Other data points comparing year-over-year results.

This index approach ensures small, midsize and large MSPs from around the world are recognized on the MSPmentor 100.

## Benefit – A Partner you can trust

Trivalent is able to incorporate best practices that provide you with a competitive edge. Maintaining and growing our managed services ensures that we are staying ahead of the curve to provide you the technologies and support your business needs. We deliver the right solution the first time. We use products from the most respected manufacturers in the industry; providing the service you deserve and doing it in a way that keeps your costs down so you can grow your business.

### Contact us today

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